

# **PROFILE BOOK 2016**

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We promise our stakeholders a real estate **value** that is sustainable through a long-term **vision**, unified in a **community** approach and founded on reliable **partnerships** 



Profile Book 2016 Culture Core Values Expertise Talents Projects

### **CULTURE**

Headquartered in the metropolitan city of Beirut, Benchmark emerges as one the region's key players in real estate development, investment and management of the residential community market.

With a growing portfolio of more than US\$ 3 billion, our landmark developments extend from a high rise tower in Beirut to a residential gateway in Arriyadh, and finally to an urban city in Doha.



**HEADQUARTERS LOCATED IN** 



FOUNDED IN THE YEAR

2007

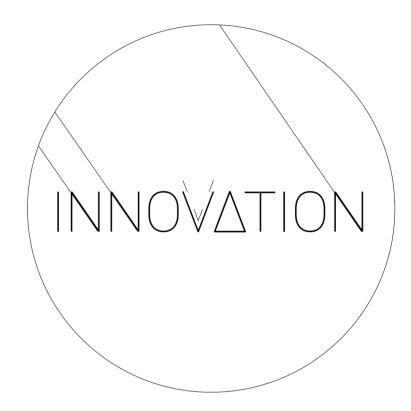


WHAT WE DO

Real Estate Development, Investment & Management



Since our establishment in 2007, our benchmarks of real estate practice have been guided by a set of core values that determine our entrepreneurial actions and characterize our behavior towards customers, investors, employees and other key stakeholders.



Led by a global outlook into the future yet inspired by local stories from the past, we deliver a "glocal" real estate value that endures and ensures long term returns to all stakeholders.

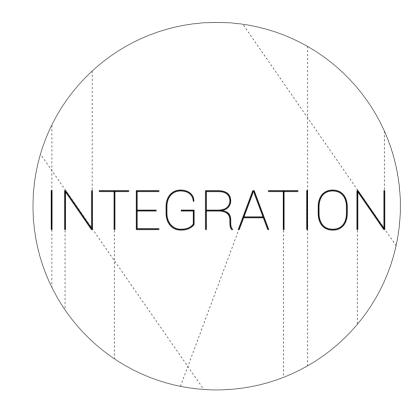


Profile Book 2016 Culture Core Values Expertise Talents Projects

### **CORE VALUES**



The foundation of all our partnerships is derived from this value, as it promotes trust and dictates a serious responsibility towards the community, the built environment, and our investors.



Our comprehensive suite of integrated development services renders each project into a high-end community that is a positive integral of its urban context.

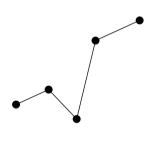


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Culture Core Values **Expertise Talents** Projects

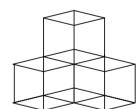
#### **EXPERTISE**

Benchmark offers a 360 degree set of expertise



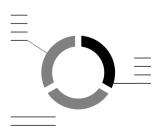
#### **INVESTMENT**

- / Identification of opportunities
- / Evaluation of acquisitions
- / Financial and legal structuring
- / Conducting private placement activities
- / Participation in the invested equity
- / Debt structuring



#### **DEVELOPMENT**

- / Programming
- / Design management
- / Project management
- / Construction management
- / Financial management



#### **MANAGEMENT**

- / Sales management
- / Operation & management of buildings & facilities
- / Controlling & reporting
- / Marketing and communication management

#### **TALENTS**

Driven by a unique team of professionals who possess years of international experience and global relationships in the design, consulting and investment communities, Benchmark is emerging as a solid and trusted regional player.

Its founders and board members have led some of the region's most prestigious and high-profile projects earning them their name amongst decision-makers and investors alike.

#### DR. BASSIM HALABY

Founder, Chairman and Chief Executive Officer

#### MR. NADER HARIRI

Co-Founder and Board Member

#### MR. MOHAMMAD CHOUCAIR

Co-Founder and Board Member

#### MRS. RANDA JAMALI

Chief Operating Officer



#### **TALENTS**



**DR. BASSIM HALABY**Founder, Chairman and Chief Executive Officer

Bassim is the founder, Chairman and Chief Executive Officer of Benchmark. His vision and direction lead the company to become a key player in the investment, development and management of real estate projects, with a multi-billion dollar portfolio across the MENA region. Prior to Benchmark, Bassim was the co-head of Hines MENA, a global real estate development firm. Back in 1996, he founded Millennium Development, an international company that provides integrated planning, development and project management consulting services. Bassim acted as the chairman and CEO until end of 2006. Bassim also served as the Managing Director of Urban Associates, Chief Planner for the city of Arriyadh, Senior Consultant to Merrill Lynch and the World Bank, as well as Chief Planner for the city of Boston. He is a member of the Board of Directors of several institutions across the United States and the Middle East.



# **BACHELOR'S DEGREE IN ARCHITECTURE**Beirut Arab University

# DUAL MASTER'S DEGREE IN CITY PLANNING & REAL ESTATE DEVELOPMENT

Massachusetts Institute of Technology (MIT)

#### MBA

Sloan School of Management (MIT)

Bassim has completed his qualifiers towards a PhD in Strategic Planning.



**MR. NADER HARIRI**Co-Founder and Board Member

Nader is a co-founder and board member of Benchmark. Nader has a deep understanding and knowledge of the real estate sector with strong investor and financial institutions' network and relationships. His involvement in Benchmark was one of the main contributors to the company's success and achievements. Nader was also a co-founder at Millennium Development and a major investor in telecommunications, technology and internet-based businesses. He also serves as a board member on several reputed local and international companies.



#### **TALENTS**



MR. MOHAMED CHOUCAIR
Board Member

Mohamed is a board member at Benchmark since inception. He is President of the Chamber of Commerce, Industry, and Agriculture of Beirut and Mount Lebanon and has a strong prominent presence in the Lebanese and regional business circles which strengthens Benchmark's exposure and offers the company with new opportunities.

Mohamed was CEO and Vice President of Patchi, one of the most renowned chocolate brands in the region. He has also launched several industrial projects and invested in several real estate companies.

He assumed responsibilities in several professional associations and contributed to the foundation of many others. Mohamed is also currently the Chairman of the Federation of the Chambers of Commerce, Industry and Agriculture of Lebanon. In April 2012, he became Chairman of the Association of Chambers of Commerce and Industry of the Mediterranean (ASCAME) based in Barcelona and grouping 220 chambers around the Mediterranean. In May 2012, he was named Chevalier de l'Ordre National du Mérite by the President of the French Republic, Mr. François Hollande.

#### MRS. RANDA JAMALI

Chief Operating Officer

Randa joined Benchmark as Chief Operating Officer in 2008 and became partner in 2009. She provides direction to the overall operation at the regional level and leads the development and implementation of operating and financial strategies in accordance with corporate objectives. She also plays an instrumental role in the expansion of the operation and the structuring and integration of new ventures on the regional level. Prior to joining Benchmark, Randa served as regional controller at Hines, a global real estate development company, where she supported the establishment of their operation in the MENA region. Randa also served as the Director of finance and administration at Millennium Development where she spearheaded the complete restructuring of the financial operation of the company. She was also the key financial advisor on major large scale development projects in the region.



#### BACHELOR'S OF SCIENCE

American University of Beirut (AUB)

#### MBA

Lebanese American University (LAU)

#### MBA

Sloan School of Management (MIT)

She pursued advanced professional executive education in real estate at MIT and Cornell where she obtained a certification in real estate finance and investment.



### **BEIRUT TERRACES**



#### LOCATION /

Mina El Hosn, Beirut Central District, Lebanon



#### ROLE /

Investor & Developer



#### VALUE /

USD 460 Million



#### CONSULTANT /

Herzog & De Meuron, Switzerland



#### CLIENT /

Block 18 Holding S.A.L.



#### SITE AREA /

5,000 sq m



#### STATUS /

Under construction
To be delivered by Q2 2016

"Beirut Terraces" is an opportune residence of future Beirut. Its concept, structure and appearance are shaped by both awareness and respect for the city, as well as self-confident optimism that it shares with the modern and travelled kind of urban residents it appeals to.

The project is founded on five principles:

Inside & Outside Layers & Terraces Vegetation & Architecture Views & Privacy Light & Identity

Individual environments, at the highest standards of comfort, cater for both openness and privacy enabling a flexible life between inside and outside. Fine detailing and a focus on the concerted orchestration of decent materials provide the essence for an efficient and luxury building. Careful environmental engineering and specific use of vegetation further enhance its sustainability and the quality of life in it. It is in this sense that "Beirut Terraces" is destined to become a landmark within the versatile evolutions of the contemporary city of Beirut.



















### **WADI HILLS RESIDENCES**



#### LOCATION /

Wadi Abu Jmil, Beirut Central District,



#### ROLE /

Investor & Developer



#### VALUE /

USD 135 million



#### CONSULTANT /

Anthony Bechu Nabih Sinno



#### CLIENT /

Wadi Hills S.A.L.



#### SITE AREA /

8,000 sq m



#### STATUS /

Completed and Delivered

Located on the western boundary of Beirut Central District, Wadi Hills Residences offer a graceful living experience in the heart of the vibrant city center. Set to become one of Beirut's most prestigious address for gated communities, the project is comprised of 7 low-rise apartment buildings and a community center sensitively designed in harmony. With room for all generations to enjoy year round activities, the private community offers its residents a fluid circulation between serenely vegetated and interconnected piazzas with promenades between townhouses, simplexes, penthouses, duplexes and the commercial spaces. Wadi Hills is a unique location for stylish living.











### **FAQRA**



LOCATION /

Fagra Club, Lebanon



ROLE

Investor & Developer



VALUE /

USD 50 million



CONSULTANT /

IΒ



CLIENT /

Not disclosed



SITE AREA /

13,782 sq m



STATUS /

Pre-Development Phase

Making headlines soon, inside the walls of one of the most sought after resorts in Lebanon, a new Benchmark signature project will offer a unique living experience within Faqra Club. The balanced mix between luxurious villas, townhouses and chalets embodies complete privacy in a tranquil living environment for each resident. As an example of high-quality design for non urban communities, the site offers residences carved in a landscape that embellishes its people with remarkable comfort while maintaining respect for nature and the environment. The project promises to deliver a socially responsible set of amenities to a distinguished clientele.













# **PROJECTS**SHARQ ARRIYADH



LOCATION /

Arriyadh, KSA



**ROLE** 

Investor & Developer



VALUE /

Not disclosed



CONSULTANT /

Gensler, Washington DC



CLIENT /

Private Land Owner



SITE AREA /

3 million sq m



STATUS /

Pre-Development Phase

Connected by two main highways, this mega-project aligns with Arrivadh Metropolitan Development Strategy (MEDSTAR) and offers a new prominent gateway to a rapidly growing city. This new urban center brings promises of improved lifestyle through fully-planned neighborhoods and a wide range of services, facilities and green spaces. It looks to meet the needs of Saudi families looking to enjoy the benefits of home ownership and raise families in a safe environment. The mixed-use plan offers promising business opportunities and amenities for a diverse population.

















### **AL WA'AB CITY**



LOCATION /

Doha, Qatar



ROLE

Development Manager



VALUE /

USD 2.5 billion



CONSULTANT /

Aecor



CLIENT /

Al Wa'ab City



SITE AREA /

1.25 million sq m



STATUS /

Showrooms fully leased Villas completed and delivered Central District is under construction Al Wa'ab City is a thoughtfully planned low-rise, low-density development centrally located within the existing fabric of Doha, forming the very heart of the Al Wa'ab District. This mixed-use development offers a unique blend of experiences and a true sense of place to the community and the city of Doha as well.

From high end villas to contemporary apartments, residents can enjoy a unique living experience where privacy, inspired design, quality interiors meet amid beautiful parks and landscaped pedestrian walkways in a secure, relaxing, and inspiring environment. Al Wa'ab City is a lifestyle destination with a diverse mix of retail, leisure and entertainment. Moreover, its vibrant commercial zone offers business partners with quality office and retail opportunities that maximize the living experience in Doha.







### **NOUR AL WA'AB**



LOCATION /

Doha, Qatar



Development Manager



VALUE /

USD 220 million



CONSULTANT /



Al Wa'ab City



SITE AREA /

157,140 million sq m



STATUS /

Villas completed and delivered

Nour Al Wa'ab villas consist of 850 sq m of exclusivity in 3 distinctive layouts. They sit within secure, gated communities and are inspired by thoughtful Qatari architecture complemented by contemporary high-end finishes. All villas will be maintained via the Al WA`ab City facilities management service

#### Specifications:

- 92 villas
- 850 sq m each
- 3 alternative layouts
- 5 upper-level bedrooms High quality finishes, fixtures and fittings
- Contemporary kitchens and bathrooms
- Bespoke joinery
- Internal elevators
- 3-car garages
- Private gardens with swimming pools
- Self-contained visitor areas
- Separate maids' accommodation with side access
- Separate drivers' accommodation



















### JANAYIN AL WA'AB



LOCATION /

Doha, Qatar



ROLE .

Development Manager



VALUE /

USD 385 million



CONSULTANT /

Aecor



CLIENT /

Al Wa'ab City



SITE AREA /

189,618 million sq m



STATUS /

Villas completed and delivered

Janayin Al Wa`ab homes consist of 181 distinct villas, each offering 450 sq m of contemporary living environment with a subtle hint of Qatari architecture complemented by contemporary high-end finishes. Set amidst landscaped surroundings, the Janayin Al Wa`ab homes are the perfect setting for families to thrive within a secure, well-maintained environment, complemented by neighborhood facilities such as clubhouses, swimming pools, sports courts and children`s play areas.

#### Specifications:

- 181 Villas
- 450 sq m each
- 4 alternative layouts
- 4 bedrooms
- Quality finishes fixtures and fittings
- Contemporary kitchens and bathrooms
- Bespoke joinery
- 2-car garages
- Access to neighborhood clubhouses and swimming pools

























### **AL WA'AB CENTRAL**



LOCATION /

Doha, Qatar



ROLE /

Development Manager



VALUE /

USD 550 Million



CONSULTANT /

Aecor



CLIENT /

Al Wa'ab City



SITE AREA /

189,618 million sq m



STATUS /

Central District is under construction

Designed for residents who wish to be at the heart of celebration, the Central District of Al Wa'ab City embraces medium to high-rise residences fitted with contemporary fixtures and supported by ample parking facilities. Besides providing residents with perfect accessiblity, the Central District is accentuated by a spine running through landscaped neighborhoods with pocket courtyards; an ideal setting for local residents and visitors to socialize.



















## **RÉSIDENCES DES PINS**



#### LOCATION /

Agdal District, Rabat, Morocco



#### ROLE

Investor and Developer in partnership with Alliances, Morocco



#### VALUE /

USD 90 million



#### CONSULTANT /

Nabil Gholam Architects, Spain



#### CLIENT /

Not disclosed



#### SITE AREA /

10,000 sq m



#### STATUS /

Pre-Development Phase

With unobstructed views to Rabat Central Park, Residences des Pins transforms from a mere residential building to a unique urban village in the heart of the Kingdom's Capital. The 50,000 sq m development houses commercial activity and townhouses on the ground floor, apartments on the middle floors and penthouses on the upper ones decorated with lush internal gardens and hanging private gardens. The seamless and efficient flow between living spaces, indoor gardens, terraces and the surrounding green space has created a luxurious integrated community that is in harmony with its inhabitants' identity and desired lifestyle.













### **AL QAMARIYAH**



LOCATION /

Beit Boss, Sana'a, Yemen



**ROLE** 

Investor and Developer



VALUE /

USD 720 million



CONSULTANT /

Gensler, USA



CLIENT /

Al Qamariyah LLC



SITE AREA /

1.2 million sq m



STATUS /

Master planning phase

Located in Beit Boss Area at the southern outskirts of Sana'a, Yemen, Al Qamariyah stands out as an integrated, self-sustained community that portrays the celebrated past in a luxurious 21st century setting. Whether from the window of a 5-star hotel or a villa, residents will enjoy the beautiful hillside views made possible by traditional contouring terraces. Such tranquility is further accentuated by a ravine running through landscaped neighborhoods that crafts an urban balance against the shared retail, hospitality and academic amenities. Spanning over more than 470,000 sq m, Al Qamariyah exemplifies a timeless modern city that is based on the utmost respect for and responsibility towards the environment.













## **BAWABAT JEDDAH**



LOCATION /

Jeddah Airport Site, KSA



Development Strategists



VALUE /

Not Disclosed



CONSULTANT /

Millenium Development International, Lebanon



CLIENT /

Hines, USA



SITE AREA /

7,600,000 sq m

Millennium Development International



### **SELECTED PROJECTS**

### **JEDDAH NEW CENTRAL DISTRICT**



LOCATION /



Development Strategists



VALUE /

Not Disclosed



CONSULTANT /

LACECO, Saudi Diyar, EDAW Architects



CLIENT /

Saudi Oger



SITE AREA /

41,500,000 sq m











### **AJYIAD CITADEL PROJECT**



LOCATION /

Makkah, KSA



Development Strategists



VALUE /

Not Disclosed



CONSULTANT /

Nabil Gholam Architects, Spain



CLIENT /

Saudi Oger



SITE AREA /

15,000 sq m

**Source**Millennium Development International







### **SELECTED PROJECTS**

### **DARB AL-KHALIL**



LOCATION /

Makkah, KSA



ROLE /

Development Strategists



VALUE /

USD 7 billion



CONSULTANT /

Gensler, USA



CLIENT /

Al Hijra Urban Development Company



SITE AREA /

65,000 sq m











### **SELECTED PROJECTS**

### H.R.H. KING ABDALLAH MOSQUE



LOCATION /

Makkah, KSA



ROLE /

Vision Makers



VALUE /

USD 500 million



CONSULTANT /

Architecture Studio, France



CLIENT /

King Abdallah of KSA



SITE AREA /

225,000 sq m

Source

Millennium Development International













### **SELECTED PROJECTS**

### HARAM EXPANSION



LOCATION /

Makkah, KSA



ROLE /

Development Strategists



VALUE /

Not Disclosed



CONSULTANT /

Tadao Ando, Abdel Halim, Charles Correa, Santiago Calatrava, Shigeru Ban, Zaha Hadid, Muhammad Mayet



CLIENT /

Not Disclosed



SITE AREA /

I/A

#### ource







### **JABAL OMAR DEVELOPMENT**



LOCATION /



Development Strategists



VALUE /

Not Disclosed



CONSULTANT /

LACECO, Lebanon



CLIENT /

Mecca Compant for Development and Construction



SITE AREA /

230,000 sq m

**Source**Millennium Development International













### **SELECTED PROJECTS**

# MAKKAH WESTERN GATEWAY (MWG)



LOCATION /



Development Strategists



VALUE /

Not Disclosed



CONSULTANT /

Architecture Studio, France



CLIENT /

Mecca Compant for Development and Construction



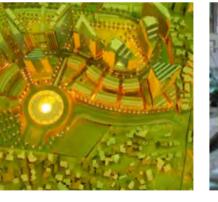
SITE AREA /

4 km length; 150 m width













### **AL ABDALI**



LOCATION /

Amman New Downtown, Jordan



Development Strategists



VALUE /

Not Disclosed



CONSULTANT /

LACECO, Lebanon



CLIENT /

Saudi Oger & Mawared



SITE AREA /

350,000 sq m

Millennium Development International





### **SELECTED PROJECTS**

### **AL-SHAMIYAH REDEVELOPMENT**



LOCATION /

Al Shamiyah, KSA



Development Strategists



VALUE /

USD 8.6 billion



CONSULTANT /

Architecture Studio, France



CLIENT /

Al Shamiyah Development Company



SITE AREA /

1,400,000 sq m













### PARK HILLS RESIDENCES



LOCATION /

Beirut, Lebanon



Project Managers



VALUE /

Not Disclosed



CONSULTANT /

Nabil Gholam Architects, Spain



CLIENT /



SITE AREA /

3,000 sq m

Millennium Development International





### **SELECTED PROJECTS**

### THE LANDMARK MIXED USE PROJECT



LOCATION /

Beirut Central District, Beirut, Lebanon



ROLE /

Client Representation & Project Management



VALUE /

USD 450 million



CONSULTANT /

Atelier Jean Nouvel, France



CLIENT /

The Landmark Company



SITE AREA /

150,000 sq m









### **SANNINE ZENITH LEBANON**



LOCATION /

Sanine, Lebanon



Development Strategists



VALUE /

USD 2.5 billion



CONSULTANT /

Nabil Gholam Architects, Spain



CLIENT /

Al Salam Group



SITE AREA /

1,000,000 sq m

Millennium Development International











### **SELECTED PROJECTS**

### **SARAYA ISLAND RESORTS**



LOCATION /

Ras Al Khaimah, UAE



ROLE /

Development Strategists



VALUE /

Not Disclosed



CONSULTANT /

Creative Kingdom



CLIENT /

Saraya Holdings



SITE AREA /

1,000,000 sq m



